

All Points Check List

SHOW BETTER! SELL FASTER WITH FEWER PROBLEMS!

1. ___ **Kitchen:** stove, refrigerator, sink, floors and cabinets should be spotless.
2. ___ **Counters and work space:** all areas should be clear of clutter.
3. ___ **Bathrooms:** neat, spotless and fresh; repair broken putty around tub and sink.
4. ___ **Closets:** untidy or overcrowded closets suggest inadequate storage space.
5. ___ **Lawns and yard:** remove clutter, cut grass, edge walks, trim hedges, weed gardens.
6. ___ **Front of house:** paint, fix or wash eaves, steps, porches, screens and/or front door.
7. ___ **Exterior:** clean side or back door, gutters, wash windows.
8. ___ **Plumbing:** repair dripping faucets and leaky toilets; install water conservation kit.
9. ___ **Heating/cooling:** clean exterior of unit, change filters; contact your gas company for inspection.
10. ___ **Lights:** replace all burned out bulbs, faulty switches; clean chandelier bulbs.
11. ___ **Halls and stairs:** remove any clutter to give a wider appearance.
12. ___ **Hardware:** oil hinges; tighten door knobs and faucets.
13. ___ **Flooring:** clean carpets where necessary; keep all other flooring vacuumed and clean at all times.
14. ___ **Interior:** paint or wallpaper interior rooms where necessary.
15. ___ **Driveway:** clean oil stains from concrete drives; patch and seal asphalt drives.
16. ___ **Consider the feeling of spaciousness:** store unneeded items to enlarge room size.
17. ___ **Drapes:** open them in the daytime; close them at night.
18. ___ **Lights:** turn on all lights, or let us turn them on, for the entire showing.
19. ___ **Odors:** strong cooking, smoking, or pet odors can ruin a sale. Use potpourri packages throughout the home. If you are a smoker, we strongly suggest cleaning all carpets and drapes, then smoke outside of the home until escrow is closed.
20. ___ **For all showings, please be out of the house.** This will help prospective buyers feel more comfortable while looking at your home.